

Date: March 7, 2016

To: Thomas J. Bonfield, City Manager

Through: Wanda S. Page, Deputy City Manager

From: David Boyd, Finance Director
Mark D. Ahrendsen, Transportation Director
Jonathan Hawley, Purchasing Supervisor

Subject: Bids – Purchase of Twelve (12) Light Transit Vehicles for GoDurham-Access

Executive Summary

The contract under consideration will furnish/provide the City with twelve (12) light transit vehicles (LTVs) for the Transportation Department – GoDurham-Access Program. These vehicles were approved in the FY 2015/16 budget, and this purchase is funded through two different Federal Transit Administration (FTA) grants, FTA 5339 and FTA 5307. The Purchasing Division solicited bids from various bidders and three (3) responses were received.

Interstate Transportation Sales & Service, Inc. of Hopkins, South Carolina was the lowest responsive bidder. The total cost of this contract is \$685,212.00.

Funding for this contract is available from FTA 5339 funds - \$186,372.00 (1710U020-732304-UBF95) and FTA 5307 funds - \$498,840.00 (5300U050-732304-USTP5). There are no good alternatives to making this purchase.

Recommendation

Staff recommends the purchase of twelve (12) light transit vehicles (LTVs) in the amount of \$685,212.00 from Interstate Transportation Sales & Service, Inc. be approved and the City Manager be authorized to execute all relevant contracts.

Background

The contract under consideration will provide the City with twelve (12) light transit vehicles (LTVs). These vehicles were approved in the FY 2015/16 budget. This purchase is funded through two different federal grants, FTA 5339 and FTA 5307. The Purchasing Division publicly solicited bids for the LTVs and three responses were received.

Issues/Analysis

The following bids were received for twelve (12) LTVs:
COMPANY

BID

Item No. 1 – Twelve (12) LTVs

Interstate Transportation Sales & Services, Inc. Hopkins, SC	*\$57,101.00 each \$685,212.00 total
Creative Bus Sales Lodson, SC	\$58,550.00 each \$702,600.00 total
Carolina Thomas, LLC Greensboro, NC	\$59,299.00 each \$711,588.00 total

Alternatives

There are no good alternatives to making this purchase.

Financial Impact

The total cost of this contract is \$685,212.00. Funding for this contract is available from FTA 5339 funds - \$186,372.00 (1710U020-732304-UBF95) and FTA 5307 funds - \$498,840.00 (5300U050-732304-USTP5).

SDBE Summary

The Equal Opportunity/Equity Assurance Department reviewed the bid submitted by Interstate Transportation Sales & Services, Inc. of Hopkins, SC, and has determined that they are in compliance with the Ordinance to Promote Equal Opportunities in City Contracting.

SDBE REQUIREMENTS

There were no SDBEs to provide this product.

WORKFORCE STATISTICS

The workforce statistics for Interstate Transportation Sales & Services, Inc. are as follows:

Interstate Transportation Sales & Services, Inc.

Total Workforce	86	100%
Total Females	17	20%
Total Males	69	80%
Black Males	17	20%
White Males	47	54%
Other Males	5	6%
Black Females	1	1%
White Females	16	19%
Other Females	0	0%